



Rhodes Marina



OUR PHILOSOPHY

In the island of Rhodes we created a new Marina. A real jewel in the Mediterranean, worthy of the history and the culture of Rhodes. Our aim is to offer full services and facilities to our customers and their yachts, contributing to the development of high level marine tourism.

The architecture of the Marina was inspired by the medieval city of Rhodes.

Rhodes Marina will operate throughout the year at the highest standards of security, offering mooring to yachts up to 120m. The Marina campus has been designed to also serve as a relaxing site for locals and visitors of the island, as well as accessible and friendly to disabled people and their companions.

Our priority is the respect of the environment and visitor needs. The Marina is a place where visitors are welcomed to enjoy a promenade, refreshments and coffee, lunch or dinner, shopping or relaxing in a luxury surrounding by the sea.

Rhodes Marina is a Green Marina. We have planted more than 30.000 plants and trees, all being native species which thrive in Rhodes and Mediterranean, maintaining large green spaces. We plan to use a significant part of our energy needs from renewable sources, to collect the CO2 of the area, to use mainly electric vehicles and to recycle wastes and sails used in boats.

We have developed modern infrastructures to fully control pollution, high capacity sewage system, rainwater and bilge collection system. Moreover, we have designed a fully electronic communication, protection and management system.



OUR VISION

Our vision is the development of a reference centre on modern marine tourism with the provision of the latest high level security and protection services to the yachts and guests. Our scope is to make Rhodes Marina the starting point of major events and an attraction point for fun and recreation, a place for shopping and also a place that serves every day and luxury needs. We want our customers to trust us and develop longtime mutual and enjoyable cooperation.





Our contemporary civil planning ideas along with the use of modern technologies we managed to turn a deprived area of Rhodes in a recreational and cultural area. We open up new perspectives in the development of the island and we give new directions in the quality of modern marine tourism.

We create new job opportunities according to the requirements of our times, employing mainly residents of the Island of Rhodes and the Dodekanisa. We have special sensitivity and concerns for people with special needs so we provide easy access, provisions and hospitality of disabled people and their companions.

Rhodes Marina hosts cultural, touristic and sports events and competitions that contribute in the further growth of life style, tourism and the strengthening of the cultural identity of the island.

SOCIAL CONTRIBUTION



OUR MARINA

The Rhodes Marina is an elegant community near the medieval town of Rhodes, and one of the most attractive locations on the island all the year round. The modern facilities for the yachts, along with the recreational and promenade areas, offer getaway moments for the Rhodians and the visitors of the island.

It is also a safe and functional base for as long as our clients choose to stay and it can be an excellent starting point for traveling all over the Aegean and the Mediterranean sea. The Marina also provides a shipyard and a dry dock. The ultra-modern control tower ensures constant monitoring and integrated management of the Marina, 24 hours a day. Rhodes offers everything a visitor could ask for and it is very easy to be accessed all year round. The International Airport that serves millions of visitors from all around the world is just thirty minutes away. The main commercial port, with regular and frequent ferry itineraries, is located right next to the Marina.

The Marina currently features 382 boat berths, with a view to be increased to 563. The docking is done with the use of specific instruments and specialized staff, setting the guests free of hassle and dangers.

We have built a Marina that can accommodate the high level demands of Mega Yacht owners, providing infrastructure and high quality services, such as an operating depth of 5 to 6.50 meters, depending on the size of the moored yacht. It is, also, the only Marina in Greece that can accommodate up to 120 meters yachts.



Latitude 36°26'2.91"N

Longitude 28°14'22.23"E

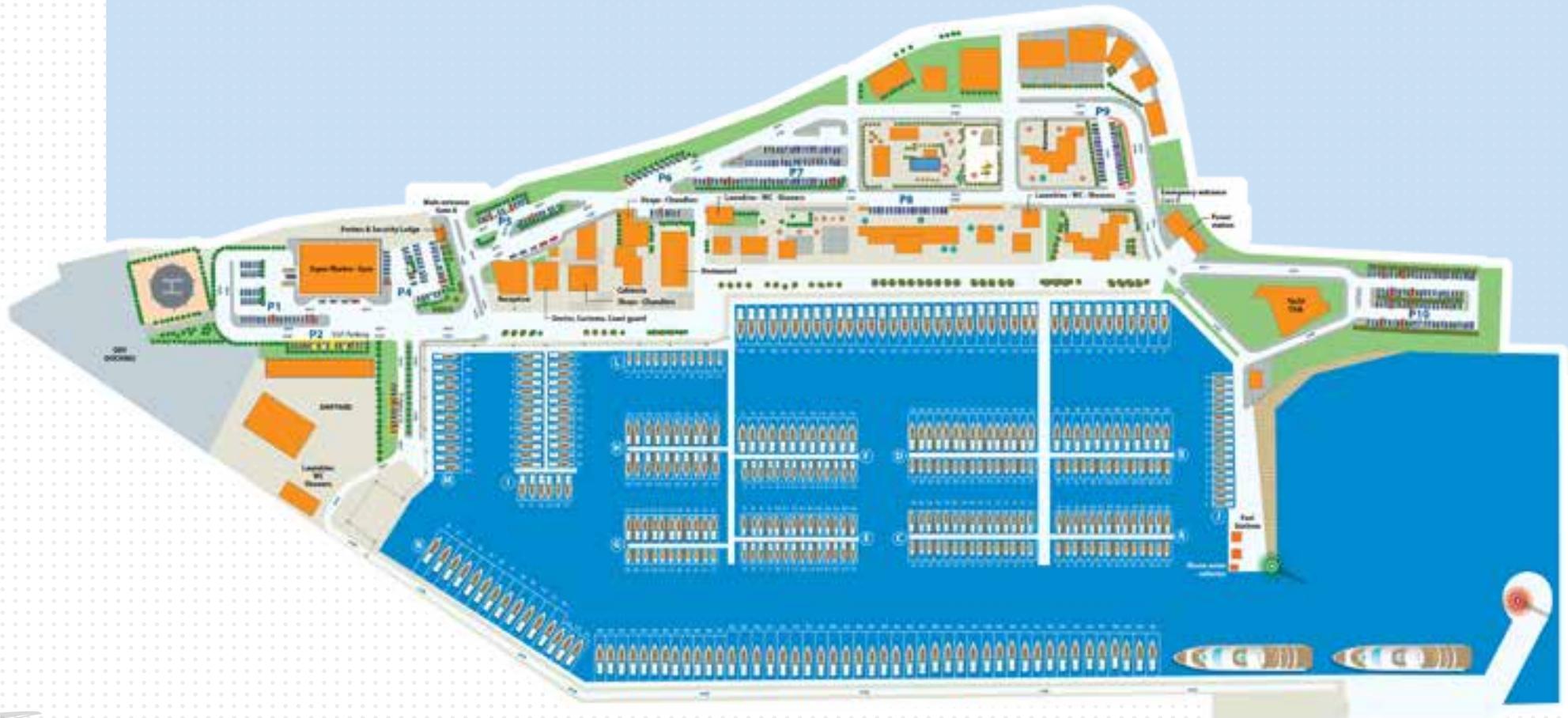
↓ FACILITIES

The Marina plot covers 118,800m² land. From this space only the 22,745.42 m² will be covered with buildings, allowing the rest of the space free for walking, recreation and green spaces. All buildings are of a low height, do not obstruct the view and are designed in harmony with the environment. The architecture of the facilities is inspired by the medieval city of Rhodes.

The parking facilities are spacious and guarded 24/7. Parking is not allowed at the docks. Electric cars upon request are used for the customer and boat personnel transportation to and from the boats. For security reasons, access to certain designated dock areas is permitted only to authorized card holders.

TECHNOLOGICAL INNOVATIONS

The Rhodes Marina has a unified electronic system, which can be used to centrally and continuously monitor, security and control the marina's operations that take place at the land and marine facilities. An integrated service system will be provided to guests via a mobile phone, tablet or computer application, which will help visitors with their needs, positively contributing to their personal "experience" of the Rhodes Marina environment.





DRY DOCKING AREA

It covers an area of around 12,500.00 m² and a capacity of 250-300 yachts. It contains a slide and docks for haul-offs of boats up to 35 meters, while the crane (travel lift) that will be built, will have a capacity of 250-400 tons. It also provides support with the maintenance and repair of marine vessels.



QUALITY & SAFETY POLICY

A complete assessment and study of the planned operations and procedures for providing services, managing environmental conditions and safeguarding the health and safety of employees, customers and visitors to ensure compliance with ISO standards -9001:2008, ISO-14001: 2004, and the acquisition and maintenance of standard OHSAS 18001:2007, will commence with the beginning of the Marina operations. The Marina plans its operations and services on the basis of highly demanding standards such as those of the AMI (Association of Marina Industries, USA) and the EPA (United States Environmental Protection Agency, National Management Measures and Guidance to Control Nonpoint Source Pollution from Marinas and Recreational Boating).



STAFF

Approximately 60 people will be employed, initially, to operate the Marina. When fully developed, more than 1,500 people will be employed.

RECEPTION

The reception area of Phodes Marina is supported by qualified and experienced staff that is ready to provide immediate solutions and high level services.

➤ Customers can be informed about the facilities and services of the Marina as soon as they arrive, either by contacting the

reception or by the integrated management systems via a mobile phone, tablet or computer application.

- Thus reception can be visited only during the check-in and checkout.
- The reception includes an area for document printing and FAX that can be used by customers. There is also a Business Center.

The Marina has a fully automated reservation booking-berthing system. Guests can send their request from anywhere in the world and will receive an immediate reply.

YACHT SERVICES

Clients with moored vessels are supplied with a digital card, which activates all available services of the Rhodes Marina. Through the unique number (pin), which is given to each guest, access is provided to the services via smartphones, tablets and laptops.

Each guest will be able to access all the information he needs about the service package agreed, the current rates and extra services such as repairs etc. All this can be performed either on line or by phone, with no extra charge and without having to contact the reception desk or customer service.

Guests will also be able to order food, coffee or items from the shops in the Marina, make a reservation at the restaurant etc.

The smartphones application “Experience Rhodes”, created by the travel experts of the Experience Greece team (www.xprgr.com) is also available both in English and Greek. It includes detailed information about attraction sites, beaches, trails, water sports, restaurant ratings, Geo-location and Augmented Reality: a function that allows you to see all places of interest in Rhodes just by engaging your iPhone’s camera.





EXPERIENCE RHODES

FOR SMARTPHONES



Users of iPhones and Androids may download the Experience Rhodes applications, in Greek or English, created by the Experience Greece travel experts (www.xprgr.com).

A reliable, detailed, user-friendly and updated digital travel guide including information, photos and videos about the history, the nature, the culture, the architecture, the attractions and the secrets

of Rhodes. Also, proposals about the best hotels, restaurants, beach bars and shops in the city and the island of Rhodes.

The texts are original and specially written for smartphones users. The applications include Geolocation and Augmented Reality function that engages the iPhone camera to view all the attractions around the user.

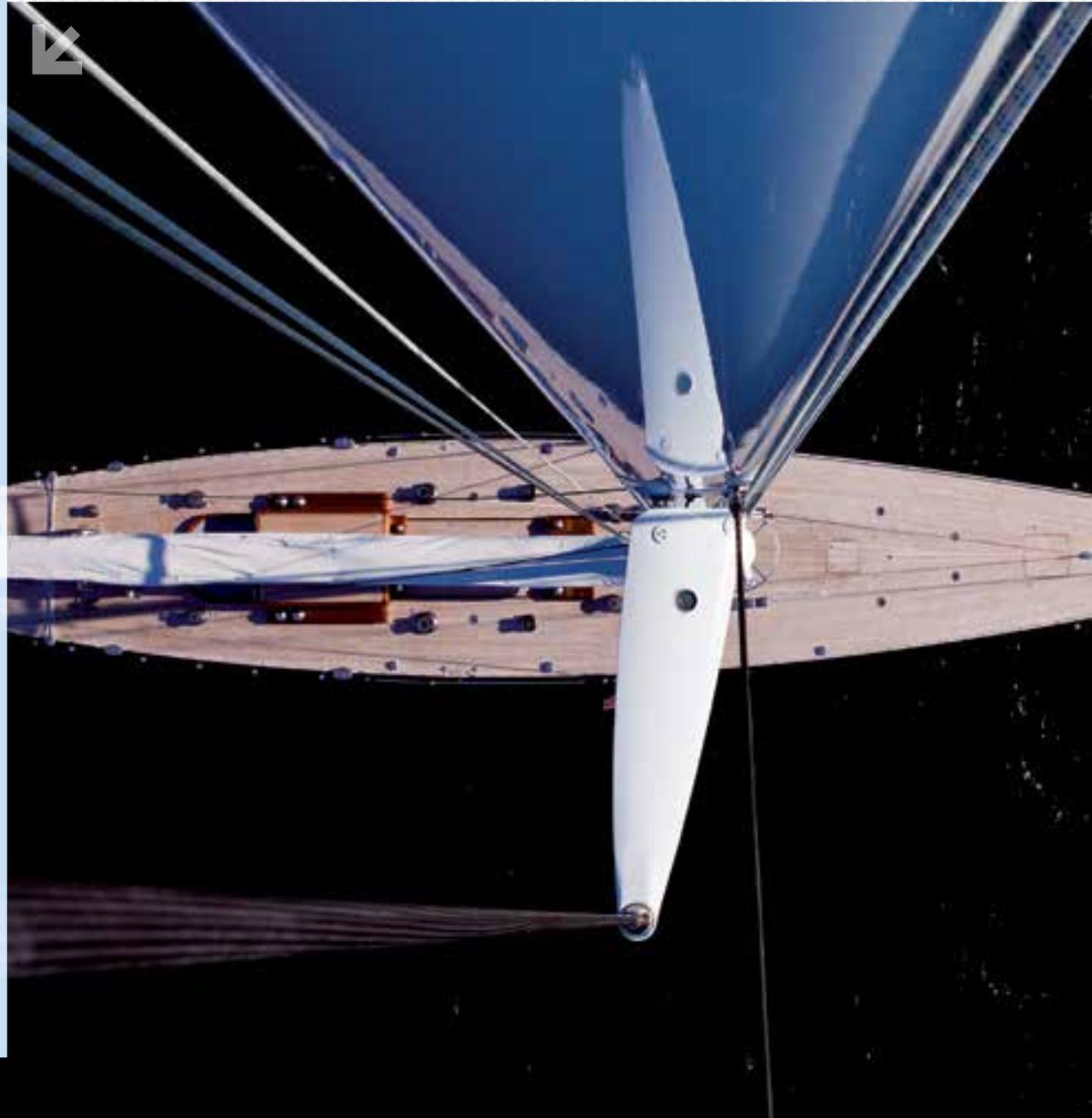




VIP SERVICES

VIP facilities available on request at the new Rhodes Marina will be equivalent with those of five and six stars hotels, with qualified service at all levels.

- Fiber-optic network with direct IP connection at the berth terminals for immediate and secure data connections (fttb).
- Wired network providing high-speed internet (up to 1Gbps).
- Ability to monitor vessels personally from any location via live access to security cameras on mobile phones and tablets.
- Wireless connections (wifi) of up to 50 Mbps.
- Controlled access and movement within the marina. (included)
- Closed circuit surveillance (cctv) to ensure that the marina is secure and operates smoothly at all times (included)
- Thermal imaging camera.
- Underwater camera.
- Centralized fire extinguishing and fire alarm system and central control of the marina's system of H / M and sensors. (included)
- Refueling station.
- Waste and bilge water collection stations.
- Waste and bilge water at-berth collection by specialized (purpose modified) electric vehicles.
- Electric customer service vehicles.
- Private parking for customers (included).
- Our On Demand Services include meals cooked by famous chefs on board our guests ' yachts, private dinners at exclusive restaurants, all kinds of transportation -from limousines to helicopters- and many other services.
- The villas which will be built in the Marina will accommodate our distinguished guests and their visitors.



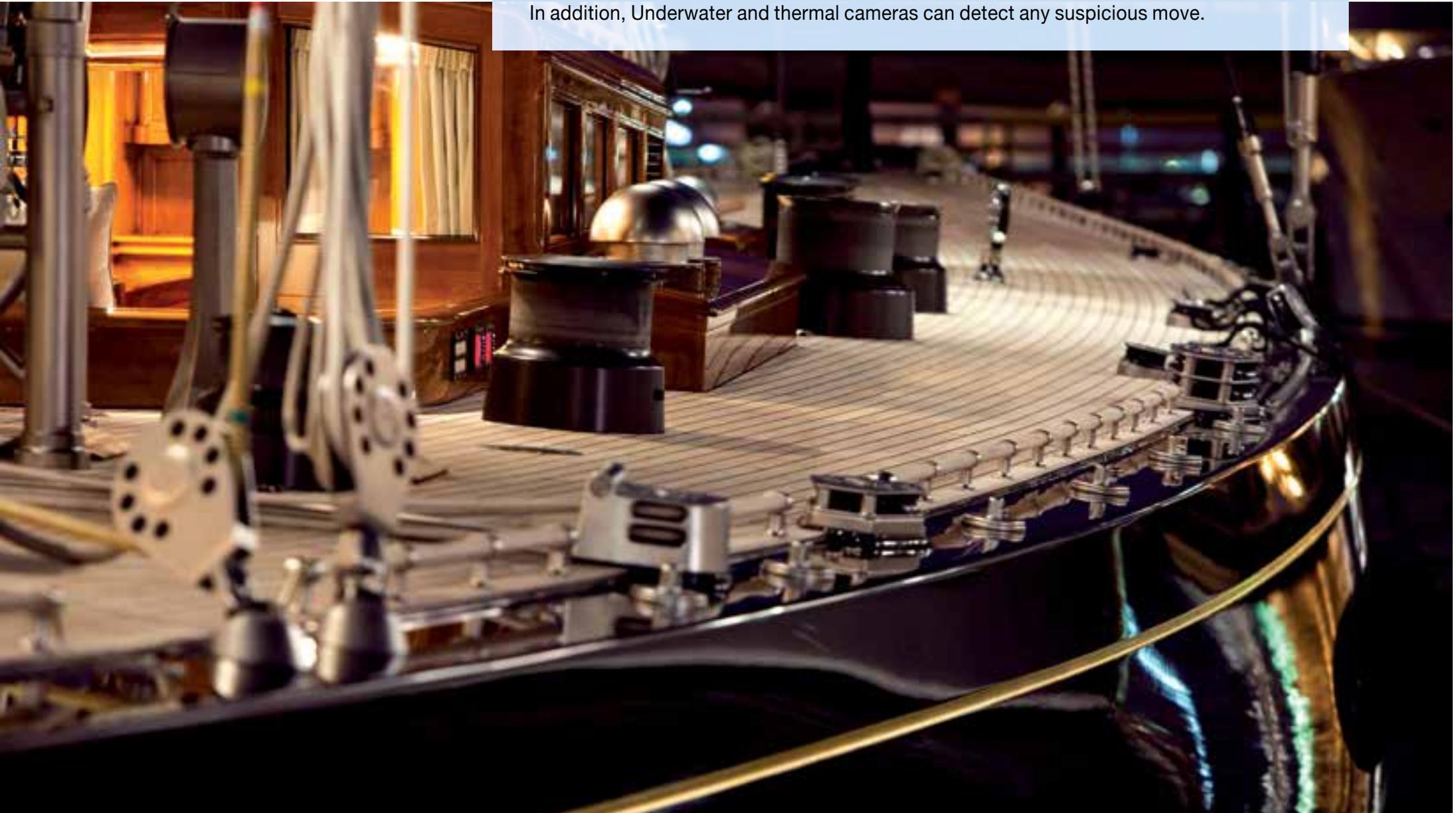


SECURITY

The access to the Marina is controlled 24 hours a day. Access to the morning spaces is only allowed to the customers who have been supplied with a special card during their check-in. Extra care will be given at the docking area of the mega yachts.

Through a closed circuit television system, all facilities of the Marina and the yachts are being supervised, especially at the sites with controlled access. The VIP CCTV allows the yacht owners to monitor their yacht remotely through their mobile or their tablet in real time.

In addition, Underwater and thermal cameras can detect any suspicious move.





CONTINGENCY PLAN

For all emergency situations, such as extreme weather conditions, fire, environmental pollution, health issues, shipwrecks and power outage a contingency plan has been developed: We have already been prepared by providing:

- An extensive controlled network for detecting and extinguishing fire,
- Fire stations containing push button alarm systems and firefighting equipment that are frequently checked,
- Multipoint mooring spots
- Medical services
- Pollution control and protection system for the sea and for the coastline
- Divers and crane for removal of ship wrecks
- Central operation control and monitoring systems for early warning and troubleshooting.
- An extensive public announcements and information system
- Safe assembly areas where people can gather in case of emergency
- Rescue Stations with safety equipment such as life jackets , buoys and rescue ladders
- Electricity generators for self-sufficiency, in case of a power cut, for the proper operation of marinas' most important facilities and infrastructure
- Water supply and firefighting tanks for the continuous and uninterrupted water supply.

POLLUTION CONTROL

In order to support immediate protection of the coasts and the seas, we have designed plans for forecasting and dealing with any kind of pollution that could possibly happen, based on the international guidelines, the suggestions of EPA and Article 3 of the guidelines on "Management Practice Systems".





ENVIRONMENTAL POLICY

Our aim is the Marina to be internationally recognized as “Green Marina”. For this reason we are planning:

- Electricity production through renewable sources
- To collect carbon dioxide for reuse.
- To only use electric vehicles in the Marina.
- To build a pipeline based seawater renewal system.
- To manage waste and bilge water from vessels.
- To collect and recycle trash.
- To collect and recycle sails.
- To operate an Action Plan for addressing any environmental contamination.
- To protect the marina from the residues of paints used for vessels.





THE MARINA OF RHODES IN THE DIGITAL MEDIA

The website www.rhodesmarinas.com. It has been designed in order to fully serve its customers and to provide details to those who are considering visiting Rhodes prior to their arrival. It contains detailed travel guides for Rhodes and for the rest of Dodecanese, weather forecast, live web cam, interactive maps and specialized services.

Social media. Along with the website, you can find the Marina in the social Media that are kept up to date with regular posts.

Smartphone applications. Smartphone applications contain digital travel guides of Rhodes with Geolocation and Augmented Reality function.

iPad applications can be found both in Greek and in English.

They have been designed especially for the Apple tablets and in such way so they can utilize their fully potential. The applications contain stunning visual content, videos, special effects such as 360, illustrations and detailed information regarding the Marina, the island of Rhodes and other Dodecanese.

Promotional material and brochures. They are available in the Reception. They will also be distributed along the city of Rhodes and all over the island.

The Press and the Public Relations of the Marina, based both in Athens and the city of Rhodes are fully organized. There are also a Marketing/Sales department and a department for event planning at the premises of the Marina.



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